

Pitney Bowes® Compatible

Frequently Asked Questions

Question: Why should I switch to buying compatible ink for my Pitney Bowes Mailing System?

Answer: Our compatible ink cartridges and cassettes for Pitney Bowes* Mailing Systems produce a higher yield (prints more postal indicia per cartridge) and costs significantly less than the Pitney Bowes cartridge.

Question: I'm concerned about using compatible ink with my Pitney Bowes Mailing System. Can you provide any assurance that this product will not damage my Pitney Bowes machine?

Answer: The manufacturer's Risk-Free Warranty** guarantees our compatible cartridges will not cause damage or abnormal wear to the Pitney Bowes® Mailing System.

Question: I currently have a contract with Pitney Bowes including a maintenance Service Level Agreement. Will using compatible products affect my Service Level Agreement?

Answer: Even though Pitney Bowes may claim that using compatible ink can affect your Service Level Agreement, the manufacturer's "Risk Free Warranty" will cover all costs associated with the repair or replacement of any affected mailing system component, thus protecting you in the process.

Question: How do I know that the ink color will meet the specifications of the Post Office?

Answer: Our unique ink formula is proven to be compatible with U.S. Postal Service mail sorting equipment.

Question: What if the compatible cartridge does not work properly?

Answer: Our products are 100% satisfaction guaranteed and have been extensively tested by an independent laboratory for the following:

- Page Yield
- Cartridge Integrity
- Print Quality and Banding
- Dry Time
- High / Low Temperature
- Humidity
- Altitude
- Impact
- Water Fastness
- Abrasion

The Manufacturer warrants its products against defects in material or workmanship for a period of one year from the date of purchase. We will immediately replace any cartridge that is found to be defective.

*These products are not manufactured by, endorsed by or affiliated with Pitney Bowes. Pitney Bowes® is a trademark of Pitney Bowes Inc.

**For full risk-free warranty, please visit www.colorlabs.com